

Client Engagement Associate

Our Client Engagement team aids our multi-industry portfolio companies in the identification, execution & delivery of incredibly innovative data-driven solutions in the Cloud. We believe in innovation and agility in how products are defined, designed, and developed. We are at the forefront of distributing the private equity market using a design thinking approach driving technological transformation.

What You'll Do:

- » Lead the day to day execution of a client project while guiding and developing individual team members
- » Implement and lead change when necessary to meet engagement outputs
- » Compile and assess market, company, and competitor research
- » Break down complex structures and problems into succinct components for a range of clients and colleagues at all levels of seniority
- » Drive analysis and forecasting to develop executive level reports and presentations
- » Develop and deploy marketing and communications materials, support business development activities across portfolio companies and external clients
- » Identify and undertake ad hoc projects leveraging expertise across the team

Who You Are:

- » A doer who establishes and tracks program performance metrics, requirements analysis, program planning, managing program timeline and financial engagement
- » Natural leader of day to day execution of a client projects- i.e guiding and developing individual team members
- » Engagement Manager or Delivery Project Executive for technology projects (3-8 yrs experience)
- » Believer that communication & transparency delivers the quickest & best results
- » Stimulated by challenges & conversations with senior executives both internally and externally
- » Time Management expert with the ability to manage multiple projects simultaneously, work in a fast-paced environment, and manage shifting priorities without compromising any of the projects
- » Advanced Microsoft Excel and PowerPoint skills; VBA & other data analytics skills a plus

Other Requirements:

- » The position will be based in New York City with 20% travel as necessary
- » US work authorization required